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Central Wisconsin Chapter

February 2008

Visit our web site at <http://www.apicscwi.org> and find out what you're missing!

Allan R. Kauth, a principal with Oliver Wight Americas, is a professional speaker, educator, and coach. During the past 25 years, Al has coached management teams worldwide in the development and execution of continuous improvement strategies to help them achieve Class A business excellence and world class performance.

His multi-national industry experience includes defense industries, re-manufacturing and repair, pharmaceuticals, food, electronics, light and heavy fabrication, and medical device manufacturing. Companies range in size from Fortune 500 to privately-owned businesses.

In the early 1980s, Al served as operations manager for a multi-plant industrial foods company.

In 1986, he became an educator/consultant with Buker, Inc., working throughout North America with companies spanning microwave electronics, fabrication, pharmaceuticals, and U.S. Air Force logistics. For three years in Australia, Al trained and established the

firm's first successful international subsidiary and gained experience with manufacturing companies and business practices in Australia and the ASEAN nations. Upon his return to the U.S., he developed the company's consulting and education presence internationally.

Certified in Production and Inventory Management by APICS, Al has keynoted management conferences in Australia and was a featured speaker for conferences in New Zealand, Taiwan, and Malaysia. Al has a BA in Business Administration from the University of Wisconsin, Madison.

P&IC, 5 Decades of Evolution

The past 50 years has been a state of accelerating change for most every facet of life. This certainly pertains to P&IC. During this time APICS was given birth and from its humble beginnings has evolved to a professional organization that continues to contribute to shaping the role of P&IC in support of manufacturing and other industries.

This presentation will go back in time and review, by decade, the characteristics of Production and Inventory Control. For those of us who were part of those times, the session will be a walk down memory lane. For the younger generation, a view of how far we have come and perhaps a stab at where we might be going will be entertained.

The speaker is one of the former having obtained CPIM in May of 1978. His approach will be to create a dialog with the membership and conduct a memorable experience for all.

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APICS ANNOUNCEMENTS

Certified in Production and Inventory Management

Since 1973, the CPIM program has educated more than 75,000 manufacturing professionals on essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, supplier relationships, quality control, and continuous improvement.

Benefits of CPIM

A CPIM education can help you to

- Increase your functional knowledge of production and inventory management.
- Improve efficiency across the processes of your organization's supply chain.
- Streamline operations through accurate forecasting.
- Predict outcomes more accurately.
- Maximize customer satisfaction by delivering products and services Just-in-Time.
- Increase profitability by optimizing your organization's inventory investment.
- Enhance your credibility among peers, employers, and customers.

Meeting Agenda

Date: Feb 12th

Speaker: Allan Kauth

Where: Midway Motel
2901 Martin Avenue
Wausau, WI

Agenda: 5:00 Networking
5:30 Dinner
6:30 Chapter Business
6:45 Member 15
7:00 Speaker

Cost: \$25.00 Member

\$30.00 Non-member

RSVP: Noon on Thursday Feb 7th, 2008

(To RSVP please see the insert. APICS is responsible for payment after the registration is made. Payment will be required in full if cancellations are not made by 5:00 PM the Friday prior to the meeting.)

FROM LEFT TO RIGHT

Many of us invest a great deal of time and energy in tweaking our supply chain and operational performance—enhancing a material flow here, improving information availability there. From time to time, however, a different approach to the supply chain is called for: instead of looking at what can be improved, we must look at what can be removed. The goal of this approach isn't to do what we do better, but to do a better thing.

Since standard processes usually lead to standard results, the effort to remove links from the supply chain has to come from a completely different angle; and it does. We don't start with our supply chain as it is but rather from a "zero-based" supply chain—and only add in what is really necessary. In general, the effort looks like the following.

Start with a blank piece of paper. Empty space is a beautiful thing for wiping out "what is" and creating "what could be."

Draw in the product as it is produced—not the packaging, but the product itself—on the far left side of the page.

Draw the product as it is used by the customer on the far right side of the page. This should show actual usage, not storage or any other step.

Consider the best way to connect the drawing on the left side of the page with the drawing on the right side of the page in all that empty space in the middle. "Best" means the fewest and most effective steps between the left side and the right side. It is important for this step that you remove "this is how we do things" from your mind; draw in purely the best way to get from the left side to the right side.

'Idealized' Supply Chain

What you've created at this point is an idealized supply chain for your product. You won't get to it, but it provides an excellent target at which to aim. The next steps help you develop the action plan for proceeding.

Lay out the major steps that connect the left side of the page with the right side in your current supply chain. For the purposes of this effort, the level of detail should comprise 5-10 steps.

Identify the "delta" between your current supply chain and your idealized supply chain, (i.e., the differences between what you are actually doing and what you could be doing). Everything in this group represents a link that is a candidate to be removed from your supply chain.

Design your target supply chain based on the constraints and implications of the supply chain (i.e., the idealized supply chain adjusted to take into account "must have" elements and other "delta" items).

Define the difference between your current supply chain and the target supply chain and determine how to move from the former to the latter; this is your action plan for proceeding.

Where does this effort lead? It may take you in many directions. It may become clear that various steps such as interim warehousing, packaging, or other material or handling steps may be eliminated from the supply chain. With a clear focus on how the consumer uses the product, the implications may even be pre-supply chain and reach into the production process itself. This is a free-form process so the diversity and flexibility of directions it leads is a value of the process rather than a limitation.

Brainstorming

If the process sounds simple, it must start out simple to be effective. The best way to approach this process is to do it initially by yourself or with close associates who are willing to participate in the brainstorming part of the project. This will at least provide the clear vision of what you need to always keep your eyes on the prize. After that, you can proceed to add the layers needed for the full effort—bringing in other departments that need to be involved, performing the change management activities involved in such an effort, and getting buy-in from all the required players.

All these steps become much easier if you have a clear vision of how you would like to remove links from the supply chain—and what that will mean for your company.

—Wally Klatch, CPIM, with 25 years of experience in manufacturing and distribution firms, can be reached at Wally@Simplation.com.

RSVP

Central WI APICS Chapter Professional Development Dinner Meeting

Meeting: Feb. 12th, 2008

Reservations Must be Received by Feb. 7th, 2008

Visit our web site at <http://www.apicscwi.org> to
Register OR

Call the automated attendant at (715) 842-5666 extension 1606.

Be sure to leave the following information:

- ♦ Name of person(s) attending
- ♦ Company name
- ♦ Whether each is member / non-member / student

E-Mail or Fax to:

Jerry Olson at Kolbe & Kolbe

E-Mail: Jolson@kolbe-kolbe.com

Fax: (715) 842-2863

Company _____

Please indicate member (M), non-member (NM), or student (S)

Name	Feb Dinner		M NM

Fox Valley PDM Schedule: 2008

Date of PDM	Location	PDM Dinner Speaker/Topic
Tuesday Feb. 12, 2008	Robbins	Dick Knapinski – Welcoming the World, Organizing the World’s Largest Fly In Event
Tuesday Mar. 11, 2008	Bridgewood	Round Table The Global Supply Chain
Wednesday April 16, 2008 TOP MANAGEMENT NIGHT	Ramada-FDL	Tour of Mercury Marine – Dwight Flaherty for speaker
Tuesday Nov. 18 2008	Liberty Hall	Gary Kusnierz-Affinity Green topic

PDM Schedule: 2008

2008 FOX Valley APICS Certification Schedule

Fox Valley Technical College in partnership with the Fox Valley Chapter of APICS is pleased to offer the entire CPIM series delivered to you in a classroom setting or online, and our CSCP course in the classroom. Our top-ranked Wisconsin-state certified instructor pool provides you with opportunities to grow professionally and personally. We are here to help you succeed!

Type	Class	Day	Dates	Time	Location	Tuition	Credits
CPIM	All CPIM Modules	Online	Anytime	24/7	Anywhere	\$475*	2
CPIM	Detailed Scheduling and Planning	Tuesday	1-29, 2-5, 2-12, 2-19	5 pm	Appleton	\$375	1
CPIM	Basics of Supply Chain Management	Friday	1-25, 2-1	8 am to 5 pm	Appleton	\$375	1
CPIM	Execution and Control of Operations	Tuesday	3-4, 3-11, 3-18, 3-25, 4-1, 4-8	5 pm	Appleton	\$375	1
CPIM	Strategic Management of Resources	Tuesday	4-29, 5-6, 5-13, 5-20, 5-27, 6-3	5 pm	Appleton	\$375	1
CSCP	Certified Supply Chain Professional	Tuesday	9-18, 9-25, 10-2, 10-9, 10-16, 10-23, 10-30, 11-6, 11-13, 11-20, 11-27, 12-4	5 pm	Appleton	\$1495	2
CSCP	Certified Supply Chain Professional	Tuesday	1-22, 1-29, 2-5, 2-12, 2-19, 2-26, 3-4, 3-11, 3-18, 3-25, 4-1, 4-8	5 pm	Appleton	\$1495	2

Register online at www.fvtc.edu/sc or via phone at 1-800-735-3882, ext. 4317

Any Questions?

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Feb. 2008

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