



Join us Jan. 9<sup>th</sup> when Kathy Smathers – Region 14 Assistant Vice President presents an informative session on APICS.

Join us Feb. 13<sup>th</sup> for a ½ Day Seminar presented by Wayne Staley and company. All proceeds go to the CW-Chapter Scholarship Fund. – Details of this event will be listed in the January newsletter.

Central Wisconsin Chapter

January 2007

What does APICS mean to me?

Please join us for a presentation to explore and discuss the potential impact of APICS on your personal and professional career. Some of the topics we will discuss

- Membership Benefits
- Volunteer Benefits
- Personal Benefits
- Professional Benefits
- What’s new at APICS?

The presenter, Kathy Smathers, CPIM, has over 20 years experience in manufacturing operations, is currently employed as Materials Manager, at Fiskars Brands, Inc, Gardening Division, Sauk City, WI. Kathy has been a member of APICS for the last 20 years and will share some personal experiences in career advancement, and personal development during her involvement with APICS. Kathy will discuss “What APICS means to her” and potentially what it can mean to you. Kathy has served on the Madison APICS board in various positions for the past 8 years, including President, Education, Secretary and Programs. She is also a member of Region 14 Staff, serving as Assistant Vice President.

Come join us to find out how you can get the most from your APICS membership and what is new at APICS.

Scholarship Fund Raiser – ½ Day Seminar

Don’t miss your opportunity to attend one of the most diverse and knowledgeable group of individuals from your local area present a ½ day seminar on “Selecting or Fixing Enterprise Software Systems”

The ERP (Enterprise Resource Planning) industry estimates that 40% of all ERP installations fail to meet the expectations and needs of the enterprise.

When we visited China it was discovered they have an implementation failure rate of 70%. Enterprises have been purchasing ERP and other software packages for thirty-five years. Given the passing of time, there should be a very precise process for selection and implementation. Why then is the failure rate so high? Although we have a great deal of collective ERP experience, a decision was made to study ERP systems and find out why. This included a review of the numerous systems we have been involved with, interviews with consultants, software providers and using companies.

While ERP has its genesis in manufacturing, enterprise software is used in every type of business enterprise. While ERP has been the big software issue, it shares the limelight with CRP (Customer Relationship Management), WHMS (Warehouse Management Systems), SCM (Supply Chain Management) and other types of supporting software.

All of these share common selection principles. We analyzed a number of software selection methods with stepped approaches. Again, using syntheses, we developed a more specific process with nine steps.

This seminar is a straightforward session aimed at making the process a positive experience resulting in positive results. It will be interactive and intended to provide the attendees with additional tools to help get the job done, whether it is software selection or fixing the current system.

So join **Wayne Staley**, Owner, Affinity Systems, LLC “Affinity Systems is a Rothschild based consulting company formed in 1997”, **James Kornowski**, Owner, JMK “JMK is a locally based independent software company formed six years ago”, and **Pat Kelly**, Sr. Systems Analyst for Greenheck Fan Corp in an afternoon of interactive, intelligent conversation and learning experience that is sure to touch some facet of your companies ERP system development or implementation.

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# APICS ANNOUNCEMENTS

## APICS Gives Back to the Community with America's Second Harvest

APICS is proud to announce a new relationship with America's largest organization for the eradication of hunger, America's Second Harvest—The Nation's Food Bank Network. APICS will assist America's Second Harvest Network in improving the operational processes of its food supply chain to better serve the recipients of food chain supplies. APICS and its local chapter network will provide the educational expertise and industry content to aid the organization in its efforts to update logistics and distribution processes.

APICS will waive the cost of association membership for each of the 200 America's Second Harvest food banks and food-rescue organizations. By becoming APICS members, the distribution center managers will have access to a comprehensive list of benefits and a network of professionals that will help to relieve America's Second Harvest's challenges with food distribution, as well as better prepare for disaster readiness.

Please contact APICS Chapter Relations at (800) 444-2742, ext. 2324,

## Meeting Agenda

**Date:** Jan 9<sup>th</sup> - 2007

**Speaker:** Kathy Smathers

**Where:** Weston Lanes  
5902 Schofield Ave  
Weston, WI 54476

**Agenda:** 5:00 Networking  
5:30 Dinner  
6:30 Chapter Business  
6:45 Member 15  
7:00 Speaker

## Weston Lanes

**Cost:** \$14.00 Student/Retiree  
\$22.00 Member  
\$25.00 Non-member

**RSVP:** Noon on Thursday, Jan 4<sup>th</sup>, 2007

(To RSVP please see the insert. APICS is responsible for payment after the registration is made. Payment will be required in full if cancellations are not made by 5:00 PM the Friday prior to the meeting.)

## PDM Survey Results for 2006/2007

Questions?	Sept PDM – Anne Haberkorn	Oct. PDM – Steve Smiley	Nov. PDM – Tom Schulte
1.) How accurately did the program announcement describe what was covered at the program?			
Very Accurately	18	11	34
Fairly Accurately	5	1	8
Inaccurately	0	0	0
2.) To what extent did the subject content meet your demands and interests?			
Very Well	14	8	36
To Some Extent	9	4	6
Very Little	0	0	0
3.) How effective was the speaker?			
Excellent	13	4	26
Very Good	10	7	13
Good	0	1	2
Fair	0	0	0
Poor	0	0	0
4.) How were the facilities, meals, etc.?			
Excellent	3	5	16
Very Good	12	4	11
Good	6	3	12
Fair	1	0	1
Poor	0	0	0
5.) What benefits do you feel you gained?			
Knowledge of what other companies were doing	14	4	10
New theory and principles that are pertinent	9	6	13
Ideas and techniques that can be applied on the job	11	9	34
6.) How would you rate the entire program in relation to time and cost?			
Excellent	8	5	17
Very Good	11	6	12
Good	4	1	11
Fair	0		2
Poor	0		0

## 2007 APICS Board of Directors

Based on the regional vice president elections, Nominating Committee selections and the Vice President of Chapter Development elections by the membership, we present to you the 2007 APICS Board of Directors.

### 2007 APICS Board of Directors

Joseph F. Shedlawski, CPIM	President
Robert J. Vokurka, CFPIM, CIRM, CSCP, Ph.D., C.P.M	President-Elect
Marc W. Harris, CPIM, CSCP	Secretary-Treasurer
Eric Schaudt, CPIM, CSCP	Vice President, Chapter Development
Mary A. Moravec, CPIM	Vice President, Education
Janet S. Steiner Soukup, CPIM, CSCP	Vice President, Customers
Quinn R. Golden	Vice President, Region 1
Donna Gioffre	Vice President, Region 2
Michael G. Bratnick, CPIM	Vice President, Region 3
Alfred W. Tolbert, Jr., CPIM, CSCP, C.P.M.	Vice President, Region 4
Scott A. Imhoff, CFPIM, CIRM, CSCP	Vice President, Region 5
Sue German, CFPIM, CIRM, CSCP, C.P.M.	Vice President, Region 6
Karl Klaesius, CPIM, C.P.M.	Vice President, Region 7
Pamela M. Somers, CPIM, CSCP	Vice President, Region 8
Barry A. McBurney	Vice President, Region 9
Mel N. Nelson, CFPIM, CIRM	Vice President, Region 10
Robert K. Kasserman, CPIM, CIRM, CSCP	Vice President, Region 11
Robert D. Castleman, CPIM, CIRM, CSCP, C.P.M.	Vice President, Region 12
Keith M. Johnson, CPIM, CSCP	Vice President, Region 13
Anthony R. Stencil	Vice President, Region 14

## What's Happening at the - APICS Fox Valley Chapter

Date of PDM	Location	Pre-Dinner Speaker/Topic	PDM Dinner Speaker/Topic	Newsletter Info Due
Thursday, January 18 <sup>th</sup>		<b>Lee Binz</b> – Lean for the Office	<b>Harvey McChesney</b> - My Learning Style is Affecting My Career	December 14 <sup>th</sup> , 2006
Tuesday February 20 <sup>th</sup>			<b>Mike O'Shea</b> – <b>Kimberly Clark</b> , Director of Sensors and Diagnostics	January 11 <sup>th</sup> , 2007
Tuesday March 13 <sup>th</sup>	Joint Mtg ISM	Transportation Basics	Networking for Transportation Savings	Feb 8 <sup>th</sup> , 2007
Tuesday, April 17 <sup>th</sup>	TMN	Tour SCA Tissue	<b>Mike Jansen</b> - SCA Tissue, VP of Supply Chain Management	March 8 <sup>th</sup> , 2006

For more information including presentation details, speaker bios, and directions to the PDM locations, please visit our website at: [www.apicsfv.org](http://www.apicsfv.org)



## 2006/2007 CPIM Schedule

Fox Valley Technical College in partnership with the Fox Valley Chapter of APICS is pleased to offer the entire CPIM series delivered to you in a classroom setting or online. Our top-ranked Wisconsin-state certified instructor pool provides you with opportunities to grow professionally and personally. We are here to help you succeed!

### Schedule:

Type	Class	Day	Dates of Class	Time	Location
CPIM	All CPIM Modules	Online	Anytime	24 hours per day	Anywhere
CPIM	Detailed Scheduling and Planning	Tuesday Evenings	Jan 9,16,23, 30, Feb 6,13, 2007	5:00-8:00	FVTC-Bordini
CPIM	Basics of Supply Chain Management	Friday & Friday	Feb 23, Mar 2, 2007	8am – 5pm	FVTC-Bordini
CPIM	Execution and Control of Operations	Tuesday Evenings	Mar 6,20,27, Apr 3,10,17, 2007	5:00-8:00	FVTC-Bordini
CPIM	Strategic Management of Resources	Tuesday Evenings	May 1,8,15,22, Jun 5,12, 2007	5:00-8:00	FVTC-Bordini

### Details:

- Tuition for **classroom** courses is \$325 including the cost of the participant guide. Each student earns 1 Associate degree credit for this graded course.
- Tuition for **online** courses is \$475 and includes exciting new learning objects, videos, and interactive discussion boards. Materials cost is in addition to the tuition. Each student earns 2 Associate degree credits for this graded course.
- **Members of the Central WI Chapter of APICS** will receive a \$50 return once the course is completed. You must indicate that you are a member of the Chapter when you register.
- **Register** online at [www.fvtc.edu/cpim](http://www.fvtc.edu/cpim) or phone 1-800-735-3882, ext. 4317.

### Questions?

Joanne Gorski, CPIM  
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 Phone (920) 831-4325  
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Lisa Angell, CPIM  
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# RSVP

**E-Mail or Fax to:**  
**Vicky Schaefer**  
**Kolbe & Kolbe**  
**E-Mail: [vschaefer@kolbe-kolbe.com](mailto:vschaefer@kolbe-kolbe.com)**  
**Fax: (715) 847-0737**

**Central WI APICS Chapter**  
**Professional Development Dinner Meeting**  
*Meeting: Jan. 9<sup>th</sup>, 2007*  
*Reservations Must be Received by Jan. 4<sup>th</sup>, 2007*

You can also register for this PDM online at [www.apicswi.org](http://www.apicswi.org)

**OR**

Call the automated attendant at (715) 842-5666 extension 1566.

Be sure to leave the following information:

- ♦ Name of person or persons attending
- ♦ Company name
- ♦ Whether each is member / non-member / student

Company \_\_\_\_\_

*Please indicate member (M), non-member (NM), or student (S)*

Name	January Dinner		M NM S

Dec. 2006

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Visit our web site at <http://www.apicscwi.org> and find  
out what you're missing!