

Tour Kolbe & Kolbe and attend a PDM with Tom Schulte as the Central WI chapter of APICS and the American Society for Quality host a joint PDM.

Visit our web site at <http://www.apicscwi.org> and find out what you're missing!

November 2006

Central Wisconsin Chapter

About the Speaker....

Tom Schulte spent most of his career working at a Fortune 100 manufacturing facility. His experience over the years includes serving as *Employee Involvement Coordinator & Team Facilitator, Manufacturing Supervisor, Senior Training Consultant, Change Management Facilitator* and *Development Facilitator for Business Excellence*.



Tom has delivered hundreds of motivating, interesting, content-rich presentations to associations, corporations, conferences and civic organizations throughout the U.S., Canada, South Africa and Australia. He has been an invited speaker at most of the APICS International Conferences the past 14 years and was the highest rated speaker at the Conference many times including 2002, 2003 & 2004. Tom also was awarded the best speaker award at the 2003 SAPICS conference in South Africa. His ability to weave his years of corporate experience, life experiences and sense of humor into common sense presentations, combined with his enthusiasm and energy make his presentations and workshops dynamic, meaningful, motivating and fun to attend.

Tom currently works as a private consultant utilizing his knowledge and skills to help businesses "reawaken" the involvement, leadership, teamwork and spirits of their managers and associates. His belief in the power of each person to contribute combined with his respect for workers at every level make him credible and effective in bringing change and positive results to the workplace.

TEAM PROBLEM SOLVING

The Continual Improvement Process

When you think about it, we are all problem solvers at heart. We love solving problems. In fact, we are so good at it that we do it dozens of times a day without even giving it a thought. This skill carries over into the workplace where we apply it to improve the quality of products, processes, communication and services. We can be even more effective in making lasting improvements when using *team* problem solving, but the experience of making decisions with others can be an excruciating experience. Team problem solving takes an understanding of the problem solving methodology, cooperation and practice.

Participant Benefits

This presentation looks at the dynamics and difficulties of group problem solving and examines the 4-step methodology considered necessary to effectively ensure the removal of the "root" cause of a problem.

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APICS ANNOUNCEMENTS

Region 14 and the Central WI Chapter of APICS would like to announce and congratulate our very own Megan Ross and Jarrod Karau the winners of the 2006 Donald W. Fogarty Paper Competition.

Graduate Category -

1st Place - Megan Ross and Jarrod Karau of Michigan Technological University

Winning Paper - ERP Implementation in a University Setting

Meeting Agenda

**Bring a colleague to a PDM for free does not apply to this PDM*

Date: Nov. 14, 2006

Speaker: Tom Shulte

Where: Plaza Hotel
201 N. 17th Ave.
Wausau, WI 54401

Agenda:

4:00 to **Tour** – Kolbe & Kolbe

5:00 pm 1323 S. 11th Ave.
Wausau, Wi 54401

5:15 – 5:30 pm – Social

5:30 – 6:00 pm – Introductions

6:00 – 6:45 pm – Dinner

7:00 – Close – Guest Speaker
Tom Schulte

Plaza Hotel

Cost: \$14.00 Student/Retiree
\$22.00 Member
\$25.00 Non-member

RSVP: Noon on Thursday, Nov. 2nd, 2006

(To RSVP please see the insert. APICS is responsible for payment after the registration is made. Payment will be required in full if cancellations are not made by 5:00 PM the Friday prior to the meeting.)

(Kolbe & Kolbe reserves the right to limit the number of visitor's. NO more than 2 Engineer's from any competitive company will be allowed.)

PDM Survey Results for Sept - Anne Haberkorn -

"The Do's and Don'ts of Warehouse Implementation Systems"

1.) How accurately did the program announcement describe what was covered at the program?	
Very Accurately	18
Fairly Accurately	5
Inaccurately	0
2.) To what extent did the subject content meet your demands and interests?	
Very Well	14
To Some Extent	9
Very Little	0
3.) How effective was the speaker?	
Excellent	13
Very Good	10
Good	0
Fair	0
Poor	0
4.) How were the facilities, meals, etc.?	
Excellent	3
Very Good	12
Good	6
Fair	1
Poor	0
5.) What benefits do you feel you gained?	
Knowledge of what other companies were doing	14
New theory and principles that are pertinent	9
Ideas and techniques that can be applied on the job	11
6.) How would you rate the entire program in relation to time and cost?	
Excellent	8
Very Good	11
Good	4
Fair	0
Poor	0
Possible programs for the future /other comments	

Six Sigma's Flipside

By Jennifer Proctor

Six sigma is everywhere. Or so it must seem to business leaders who are exposed to the continuous improvement program via magazines, newspapers, Web sites, and colleagues who have used six sigma tools. According to the *APICS Dictionary, Eleventh Edition*, six sigma is a “methodology that furnishes tools for the improvement of business processes. The intent is to decrease process variation and improve product quality.”

Consultants for at least one organization claim that six sigma isn't all it's made out to be. “If you look at six sigma, boy, it really seems like a great concept,” says David Cochran, senior vice president of operations for QualPro, a consulting firm in Knoxville, Tennessee. “But, six sigma just isn't doing the job for companies.”

QualPro studied 58 companies that publicly announced six sigma program implementations. Of those companies, 53 had stock performance below Standard and Poor's 500 index.

Cochran suggests six sigma may, in fact, be harming companies. He says it comes down to three shortcomings. First, there's a tremendous outlay of time and money that is required, taking away from other important areas. Next, becoming a process improvement expert takes more time than six sigma programs allow. Lastly, Cochran says the benefits calculations of six sigma are overstated due to the pressure to provide numbers.

To be fair, QualPro has a vested interest in a six sigma alternative. In this case, it's multivariable testing (MVT), a methodology that has been used by companies such as Williams-Sonoma and Circuit City. Charles Holland, Ph.D., founded QualPro in 1982 after he developed the MVT process, an advanced statistical method, in a nuclear weapons plant to solve critical problems.

MVT goes through a structured procedure to develop improvement ideas. Initially, companies can come up with hundreds of ideas. The MVT process requires that the ideas meet three specific criteria—they have to be practical, fast, and cost free. Cost free means implementation requires no increase in operating cost and no capital. This sorting usually yields 20 to 30 improvement ideas, which are then put through rigorous MVT experiments.

For example, in a single-line manufacturing setting, the line will be set up to work with one set of ideas for an hour, then with set-up and buffering time, the line runs with a different combination for the next hour. To test 25 ideas, it would take 28 test runs.

After the MVT testing, company leaders can see what ideas work. “That's really what MVT is about: testing lots of ideas and understanding the impact of every one of those ideas—both individually and in combination—on the metrics that are important,” Cochran says.

QualPro consultants have run more than 14,000 MVT experiments on ideas. They have found that, of all the ideas submitted, only 25 percent could actually help organizations. Almost as many, 22 percent, would hinder companies. Finally, the last 53 percent of ideas make no difference when implemented. Cochran reports that these ideas are sources of cost savings. “If you can do something more than one way, and it doesn't make a difference to the results that you care about, then do it the cheapest way.”

What's Happening at the - APICS Fox Valley Chapter

Date of PDM	Location	Pre-Dinner Speaker/Topic	PDM Dinner Speaker/Topic	Newsletter Info Due
Tuesday, November 14 th		Diane Fowler-Executive Recruiter -Preparing a Resume/Interviewing	Todd Ericksrud—VP Commercial Development for Schneider Logistics – Market and Industry Data	October 12 th , 2006
Thursday, January 18 th		Lee Binz – Lean for the Office	Harvey McChesney- My Learning Style is Affecting My Career	December 14 th , 2006
Tuesday February 20 th			Mike O'Shea – Kimberly Clark, Director of Sensors and Diagnostics	January 11 th , 2007
Tuesday March 13th	Joint Mtg ISM	Transportation Basics	Networking for Transportation Savings	Feb 8 th , 2007
Tuesday, April 17th	TMN	Tour SCA Tissue	Mike Jansen- SCA Tissue, VP of Supply Chain Management	March 8 th , 2006

For more information including presentation details, speaker bios, and directions to the PDM locations, please visit our website at: www.apicsfv.org



2006/2007 CPIM Schedule

Fox Valley Technical College in partnership with the Fox Valley Chapter of APICS is pleased to offer the entire CPIM series delivered to you in a classroom setting or online. Our top-ranked Wisconsin-state certified instructor pool provides you with opportunities to grow professionally and personally. We are here to help you succeed!

Schedule:

Type	Class	Day	Dates of Class	Time	Location
CPIM	All CPIM Modules	Online	Anytime	24 hours per day	Anywhere
CPIM	Master Planning of Resources – New Format! Classroom and online	Tuesday Evenings	Nov 7, and Dec 12, 2006	5:00-8:00	FVTC-Bordini
CPIM	Detailed Scheduling and Planning	Tuesday Evenings	Jan 9,16,23, 30, Feb 6,13, 2007	5:00-8:00	FVTC-Bordini
CPIM	Basics of Supply Chain Management	Friday & Friday	Feb 23, Mar 2, 2007	8am – 5pm	FVTC-Bordini
CPIM	Execution and Control of Operations	Tuesday Evenings	Mar 6,20,27, Apr 3,10,17, 2007	5:00-8:00	FVTC-Bordini
CPIM	Strategic Management of Resources	Tuesday Evenings	May 1,8,15,22, Jun 5,12, 2007	5:00-8:00	FVTC-Bordini

Details:

- Tuition for **classroom** courses is \$325 including the cost of the participant guide. Each student earns 1 Associate degree credit for this graded course.
- Tuition for **online** courses is \$475 and includes exciting new learning objects, videos, and interactive discussion boards. Materials cost is in addition to the tuition. Each student earns 2 Associate degree credits for this graded course.
- **Members of the Central WI Chapter of APICS** will receive a \$50 return once the course is completed. You must indicate that you are a member of the Chapter when you register.
- **Register** online at www.fvtc.edu/cpim or phone 1-800-735-3882, ext. 4317.

Questions?

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RSVP

E-Mail or Fax to:
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Central WI APICS Chapter
Professional Development Dinner Meeting
Meeting: Nov. 14, 2006
Reservations Must be Received by Nov. 2, 2006

Use the Registration Form located at www.apicswi.org

OR

Call the automated attendant at (715) 842-5666 extension 1566.

Be sure to leave the following information:

- ♦ Name of person(s) attending
- ♦ Company name
- ♦ Whether each is member / non-member / student

**Bring a colleague to a PDM for free does not apply to the November PDM*

Company _____

Please indicate member (M), non-member (NM), or student (S)

Name	November Dinner	Kolbe & Kolbe Tour	M NM S

Nov 2006

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