



**May PDM**  
Award winning lean enterprise transformation formula!

Update – The Central WI Chapter of APICS is updating its mailing list. See details on page 2.

**About the Speaker**

**John Grunfelder,**  
Senior Consultant Simpler Consulting, Inc.

John’s lean experiences began in 1991 while employed with the Hon Company a leading office furniture manufacturer. Mentored by the shingijutsu Consultants, many formerly of the Toyota autonomous study group lead by the legendary Taicho Ohno and Shigeo Shingo. Significant gains were achieved in Customer Service, distribution, Human Resources, Engineering, Finance and Manufacturing. The Profitable lean conversions presentation will introduce concepts that can lead to improvements such as:

Inventory	60% reduction
Floor space	50% reduction
Work in process	55% reduction
Cycle time	74% reduction
On time delivery	20% increase
Productivity	40% increase

**About the Topic**

Award winning lean enterprise transformation formula!

John will provide an understanding of an award winning lean enterprise transformation formula that has lead clients from around the world to increased profitability, growth that creates “continuous improvement culture”. Lean is not just for the shop folks, as some believe. It is an enterprise wide strategic initiative that requires top management support and involvement from every level of the organization. Specific examples of the use of “lean tools” will highlight opportunities that you may be able take advantage of in your organization. In addition; successful lean conversion requires adequate preparation, proper planning and the proper resources linked to a customer focused strategy. The discussion will include a lean conversion formula and how it has been successfully applied to client sites to win the Shingo prize and Wisconsin manufacturer of the year 2006.

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# Important Information from APICS Central Wisconsin Chapter

## Your Local Chapter of APICS Needs Your Help

We are in the process of updating our records and need your help in verifying the information we have on file.

Please return the requested information to us by May 26, 2006 so we can continue providing you chapter information.

Current members will receive a link via e-mail to the newsletter.

If you are not a current member and fail to reply providing an email address, you will be dropped from the mailing list.

<b>Name</b>	
<b>Address</b>	
<b>City / State / Zip</b>	
<b>Phone Number</b>	
<b>Business Address</b>	
<b>Business City/State/Zip</b>	
<b>BusinessPhone Number</b>	
<b>Email Address</b>	
<b>Yes [] No []</b>	Are you currently receiving the printed <b>APICS</b> Newsletter?
<b>Home [] Work []</b>	Where do you currently receive your printed copy of the <b>APICS</b> Newsletter?
<b>Yes [] No []</b>	Would you rather receive the Newsletter via Email on a monthly basis?.
<a href="http://www.apics-centralwi.org">www.apics-centralwi.org</a>	<b>By the Way! We have a new Website for the Local Chapter!</b>
<b>Questions?</b>	<b>Email Jean Slaktoski VP Membership <a href="mailto:jeans@gordonaluminum.com">jeans@gordonaluminum.com</a></b>

## Meeting Agenda

**Date:** May 23rd – 2006

**Speaker:** John Grunfelder

**Where:** Midway  
2901 Martin Avenue  
Wausau, WI

**Agenda:** 5:30 Networking  
6:00 \*Dinner  
6:45 Chapter Business  
7:00 Speaker

## Midway

**Cost:** \$12.00 Student/Retiree  
\$20.00 Member  
\$22.00 Non-member

**RSVP:** Noon on Thursday, May 19th, 2006

(To RSVP please see the insert. APICS is responsible for payment after the registration is made. Payment will be required in full if cancellations are not made by 5:00 PM the Friday prior to the meeting.)

## What's New at the - APICS Fox Valley Chapter

Date	Location	Pre-Dinner Speaker/Topic	Dinner Speaker/Topic
Tuesday May 16, 2006	TBD		<b>TBD</b>

For more information including presentation details, speaker bios, and directions to the PDM locations, please visit our website at: [www.apicsfv.org](http://www.apicsfv.org)

## 2005/2006 Fox Valley CPIM Schedule

*Fox Valley Technical College in partnership with the Fox Valley Chapter of APICS is pleased to offer the entire CPIM series delivered to you in a classroom setting or online. Our top-ranked Wisconsin-state certified instructor pool provides you with opportunities to grow professionally and personally. We are here to help you succeed!*

### Schedule:

Type	Class	Day	Dates of Class	Time	Location
CPIM	All CPIM Modules	Online	Anytime	24 hours per day	Anywhere
CPIM	Strategic Management of Resources	Tuesday Evenings	May 9, 16, 23, 30, June 6, 13, 2006	5:00-8:00	FVTC-Bordini

### Details:

- Tuition for **classroom** courses is \$325 including the cost of the participant guide. Each student earns 1 Associate degree credit for this graded course.
- Tuition for **online** courses is \$475 and includes exciting new learning objects, videos, and interactive discussion boards. Materials cost is in addition to the tuition. Each student earns 2 Associate degree credits for this graded course.
- **Members of the Central WI Chapter of APICS** will receive a \$50 return once the course is completed. You must indicate that you are a member of the Chapter when you register.
- Register online at [www.fvtc.edu/cpim](http://www.fvtc.edu/cpim) or phone 1-800-735-3882, ext. 4317.

### Questions?

Joanne Gorski, CPIM  
 Fox Valley Technical College  
 Phone (920) 831-4325  
 Email: [gorski@fvtc.edu](mailto:gorski@fvtc.edu)

## PDM Survey Results

	February PDM	March PDM	April PDM
	Wayne Staley	Anne Haberkorn	Tom Shulte
1.) How accurately did the program announcement describe what was covered at the program?			
Very Accurately	12	17	18
Fairly Accurately	4	4	5
Inaccurately	0	0	0
2.) To what extent did the subject content meet your demands and interests?			
Very Well	12	16	20
To Some Extent	3	5	3
Very Little	1	0	0
3.) How effective was the speaker?			
Excellent	4	12	17
Very Good	10	6	5
Good	2	3	1
Fair	0	0	0
Poor	0	0	0
4.) How were the facilities, meals, etc.?			
Excellent	6	8	9
Very Good	6	9	11
Good	4	4	3
Fair	0	0	0
Poor	0	0	0
5.) What benefits do you feel you gained?			
Knowledge of what other companies were doing	3	4	4
New theory and principles that are pertinent	9	8	10
Ideas and techniques that can be applied on the job	8	14	13
6.) How would you rate the entire program in relation to time and cost?			
Excellent	2	7	11
Very Good	12	10	9
Good	2	4	3
Fair	0	0	0
Poor	0	0	0

## MANUFACTURING'S UNTAPPED RESOURCE

As manufacturers struggle to fill current and pending positions requiring skilled labor, they'd do well to consider an often overlooked source of talented and able employees: the U.S. military. With baby boomers retiring, federal forecasters predict that approximately 40 percent of the skilled labor force will retire. Couple that with a loss of apprenticeship programs and the skills demand that comes from the increasingly sophisticated technology found in the plant, the shortfall in skilled factory workers has many manufacturers girding for a crisis.

Consider that there are 1.4 million men and women on active duty in the armed services today. Almost all of them will be part of tomorrow's workforce. Their leading attributes include organizational skills, leadership ability, an excellent work ethic, integrity, and the ability to operate well under stress. Drill down further, and you'll find thousands with skills that apply to everyday manufacturing.

More than 16,000 former military are streaming into the workforce each month. Eleven percent of former military qualify immediately as electricians and IT technicians. Up to 15 percent possess the elite skills required to qualify to perform maintenance on plant equipment. And the 12 percent holding combat specialty training provide a valuable source of leadership.

The military skill set makes a good match, not only technically, but culturally, for companies. The former military personnel may not yet hold the exact skills required to perform production machine maintenance at the moment, but they are professional and motivated to meet the technical demands required in a manufacturing environment.

Examples of this motivation and self-reliance abound in the military. A good illustration can be seen aboard naval ships. Typically these ships are out at sea for extended periods of time, which means they need to be self-sustained and maintained from stern to bow by those living on them. Given the level of self-reliance required, it's no wonder that companies involved in maintaining manufacturing assets would benefit from these skill sets.

In addition, the military workforce is traditionally mobile and willing to relocate, making them even more valuable to a fast-paced business environment. However, the transition to the civilian sector poses new challenges for veterans that they likely never have faced. Employers can assist veterans to make this life change easier by providing veteran-friendly information. Newly transitioned service members have worn a uniform their whole career, had free health care, and never spent a dime to relocate. Making the extra effort to help them understand the differences between the military and civilian sectors pays off in the long term with improved retention rates and happier employees.

From a management standpoint, junior military officers (JMOs), 27 to 32 years old, are a sought after group because of their intellectual and leadership skills. In a report prepared by the Office of the Under Secretary of Defense for Personnel and Readiness, an average 13,000 of these JMOs transition out of or separate from the service yearly. Add this to an additional 23 million veterans living in the United States today—from reservists to retirees—the U.S. military provides a powerful labor resource for a manufacturing industry in need.

—Jeffrey Owens, president, Advanced Technology Services (ATS), a factory services company, can be reached at (309) 693-4000.

# Take charge of **your** professional development!

Have you wanted to obtain your APICS (The Association for Operations Management) certification but did not find it convenient to do so? *Join the Central WI Chapter of APICS and Fox Valley Technical College for a CPIM (Certified in Production and Inventory Management) workshop to be offered in Wausau over a **single weekend!*** Check out the details below:

## **What? Strategic Management of Resources**

Explore the processes used to develop sales and operations plans and identify and assess internal and external demand and forecasting requirements. The course focuses on the importance of producing achievable master schedules that are consistent with business policies, objectives, and resource constraints. Topics include Demand Management, Sales and Operations Planning, Master Scheduling, and Measuring Business Performance.

**Why?** It benefits your organization through increased production and inventory management knowledge. CPIM certification also enhances your own personal development!

## **When?**

**Strategic Management of Resources** - May 5th 5pm-9pm, May 6th 8am-5pm, and May 7th 8am to noon

## **Who** should attend?

Inventory managers, planners, buyers & schedulers  
Customer Service Representatives & Cost Accountants  
Information Technology Team Leaders and Specialists  
Production & Distribution Supervisors or Managers

## **Who** is instructing the class?

Anne M. Haberkorn, CFPIM, CIRM, Jonah

Anne has been teaching APICS certification classes for more than five years through Fox Valley Technical College. Her style of facilitating makes learning fun. For more information visit <http://www.fvtc.edu/cpim>.

**Where?** Strategic Management of Resources – Wausau Homes

## **How** much?

\$325 for APICS members/ \$350 for nonmembers.

## **Registration:**

Send an email to Vicky Schaefer at [vschaefer@kolbe-kolbe.com](mailto:vschaefer@kolbe-kolbe.com)  
Register before April 28th to ensure materials arrive on time.

## **Questions?**

Contact the instructor at: [haberkor@fvtc.edu](mailto:haberkor@fvtc.edu)

**See you in class!**

# RSVP

**E-Mail or Fax to:**  
**Vicky Schaefer**  
**Kolbe & Kolbe**  
**E-Mail: vschaefer@kolbe-kolbe.com**  
**Fax: (715) 847-0737**

**Central WI APICS Chapter**  
**Professional Development Dinner Meeting**  
*Meeting: May 23rd, 2006*  
*Reservations Must be Received by May 19th, 2006*

**OR**

Call the automated attendant at (715) 842-5666 extension 1566.

Be sure to leave the following information:

- ◆ Name of person(s) attending
- ◆ Company name
- ◆ Whether each is member / non-member / student

Company \_\_\_\_\_

*Please indicate member (M), non-member (NM), or student (S)*

Name	May Dinner	May Workshop	M NM S

May 2006

APICS Central Wisconsin Chapter, Inc.  
P. O. Box 1351  
Wausau, WI 54402-1351

# Transform Challenges Into Opportunities

## President

**Russ Stowell**  
Kraft Foods NA  
1007 Townline Road  
Wausau, WI 54402-8018  
(W) 715-849-6251  
(F) 715-849-6214  
[russell.stowell@kraft.com](mailto:russell.stowell@kraft.com)

## Treasurer

**Kay Brushaber**  
Kolbe & Kolbe  
1323 South Eleventh Avenue  
Wausau, WI 54402  
(W) 715-847-0579  
(F) 715-842-2863  
[kbrushaber@kolbe-kolbe.com](mailto:kbrushaber@kolbe-kolbe.com)

## Secretary

**Pamela Nyman**  
Wausau Homes  
10805 Bus. Hwy 51S  
Rothschild, WI 54474  
(W) 715-359-7272  
[nymanp@wausauhomes.com](mailto:nymanp@wausauhomes.com)

## Web Master

**Jerry Olson**  
Kolbe & Kolbe  
1323 South Eleventh Avenue  
Wausau, WI 54401  
(W) 715-847-0606  
(F) 715-842-2863  
[Jolson@kolbe-kolbe.com](mailto:Jolson@kolbe-kolbe.com)

## Member at Large

**John Grant**  
HOOPS, Inc.  
3205 Terrace Court  
Suite 102  
Wausau, WI 54401  
(W)715-842-5523  
(F)715-842-5524  
[jgrant@hoopsinc.com](mailto:jgrant@hoopsinc.com)

## Programs/Facilities

### Coordinator

**Vicky Schaefer**  
Kolbe & Kolbe  
1323 South Eleventh  
Avenue  
Wausau, WI 54401  
(W) 715-847-1566  
(F) 715-847-0737  
[vschaefer@kolbe-kolbe.com](mailto:vschaefer@kolbe-kolbe.com)

## Publicity

### Pat Kelly

Greenheck Fan Corp.  
P.O. Box 410  
Schofield, WI 54476-0410  
(W) 715-355-6494  
(F) 715-355-6545  
[patrick.kelly@greenheck.com](mailto:patrick.kelly@greenheck.com)

## VP of C-Bar

### Ryan Andrews

Greenheck Fan Corp.  
P.O. Box 410  
Schofield, WI 54476-0410  
(W) 715-355-6494  
(F) 715-355-6545  
[ryan.andrews@greenheck.com](mailto:ryan.andrews@greenheck.com)

## VP of Membership

### Jean Slaktoski

Gordon Aluminum  
1000 Mason St.  
Schofield, WI 54476  
(W) 715-359-6101  
(F) 715-359-5468  
[jeans@gordonaluminum.com](mailto:jeans@gordonaluminum.com)

## Member At Large

**Scott Pettit**  
Hurd Windows and  
Doors Inc.  
575 S. Whelen Ave.  
Medford, WI 54451  
Phone 715-539-8395  
Cell – 715-539-8395  
Email –  
[spettit@2behurd.com](mailto:spettit@2behurd.com)

CENTRAL WISCONSIN CHAPTER, INC.  
APICS, Chapter No. 215  
BOX 1351  
Wausau, WI 54402-1351

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